

I have been in the Satellite industry for over 21 years. I have had dealings with many of the people at Echosphere/Dish Network. I once was one of the largest distributor of satellite equipment in the South. Since 1999 I started retailing to the consumers. We have over 14,000 customers. A merger between the two current companines would become a problem to all current consumers and new customers. In a question posed to Charlie Ergan in Orlando of April 2002 I ask him in front of over 1500 dealers the following: How can your company expect to handle the onslaught of customers from DirecTv if the merger is approved when you cannot handle the customer or dealers problems you have now? He was stunned at the question and gave the following...."we can handle it." Before the commission makes any kind of decision I would suggest you speak to some of the older people that have been around to get an insight as to how Echosphere does. You will not like the answers.

Thanks

John Stancil  
256-389-9771