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April 19, 2002

FILE NO. 001846-1447

**FOR PUBLIC INSPECTION**

**BY HAND**

William F. Caton  
Acting Secretary  
Federal Communications Commission  
Office of the Secretary  
445 12th Street, SW  
Washington, DC 20054

**RECEIVED**

APR 19 2002

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Re: **Ex Parte** - Consolidated Application of EchoStar Communications Corporation, Hughes Electronics Corporation, and General Motors Corporation for Authority to Transfer of Control (CS Docket No. 01-348) /

Mr. Caton:

Hughes Electronics Corporation ("Hughes") and General Motors Corporation ("GM") hereby submit documents in response to the Commission's February 4, 2002 Initial Information and Document Request (the "Request"). The documents are being provided pursuant to the Request, as clarified in our February 21, 2002 procedural meeting, in the manner set forth in our letter dated February 28, 2002 and in the joint letter from EchoStar Communications Corporation ("EchoStar"), Hughes and GM dated March 5, 2002. The material deemed responsive to the Request is being provided by person and organized by responsive request number. We are continuing to review the collected documents from the sources identified to the Commission and will produce responsive documents on a rolling basis as quickly as possible.

This production includes 1 box of documents that are public and 3 boxes that are confidential. Two copies of the public documents are provided herewith, as indicated by the label on the outside of the box. One copy of the confidential documents is being submitted with the version of this cover letter marked "Confidential Filing: Not for Public Inspection" and is being filed under seal with the FCC Secretary's Office and should not be placed in the public record in this proceeding. All the documents produced to the Commission are Bates stamped. Enclosed in each of the boxes is (i) an index of the Bates numbers of the documents contained

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William F. Caton  
April 19, 2002  
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therein and (ii) a copy of this letter for reference. Two copies of the public and confidential documents are also being delivered to Marcia Glauberman and Linda Senecal. The confidential documents submitted by GM and Hughes are marked "CONFIDENTIAL INFORMATION – SUBJECT TO PROTECTIVE ORDER IN CS DOCKET NO. 01-348" and "Copying Prohibited" in accordance with the Protective Order adopted in this proceeding on January 7, 2002. Because almost all of the documents submitted are confidential in their entirety, we are not submitting redacted copies of the documents. Attached as Exhibit A is a list of the confidential documents by Bates number. Further, we are not producing privileged documents (e.g., subject to attorney-client privilege).

Hughes and GM have exercised good faith in the review of documents to determine responsiveness to the Commission's request and will continue to do so. Should there be any questions regarding this matter, please contact the undersigned.

Respectfully submitted,



Alex Hoehn-Saric  
*Counsel for General Motors Corporation  
and Hughes Electronics Corporation*

Enclosures

cc: Marcia Glauberman  
Linda Senecal

**Exhibit A**  
**Hughes Electronics Corporation**  
**Response to FCC Initial Request for Information dated February 4, 2002**  
**Log of Confidential Documents Provided to FCC on April 19, 2002**

Production Number	Document Source	Business Unit Source	Description	Request No.
FCC2A 000001097 - FCC2A 000001098	KIRKWOOD, T	HNS	COMPETITIVE BULLETIN	XIII.D
FCC2A 000001099 - FCC2A 000001181	KIRKWOOD, T	HNS	COMPANY PRESENTATION	XIII.D
FCC2A 000001182 - FCC2A 000001195	KIRKWOOD, T	HNS	GILAT -1999 FINANCIAL PERFORMANCE	XV.A
FCC2A 000001196 - FCC2A 000001278	KIRKWOOD, T	HNS	COMPANY PRESENTATION	XV.A
FCC2B 000001971 - FCC2B 000001971	COOK, M	HNS	FACSIMILE COMMUNICATION	XV.B
FCC2B 000001972 - FCC2B 000002003	KIRKWOOD, T	HNS	THE VSAT HOTLINE-NEWS AND UPDATES ON THE INTERNATIONAL VSAT INDUSTRY	XIII.D
FCC2B 000002004 - FCC2B 000002065	KIRKWOOD, T	HNS	HNS STRATEGY BRIEFING	XIII.D
FCC2B 000002066 - FCC2B 000002070	KIRKWOOD, T	HNS	COMING DOWN TO EARTH	XIII.D
FCC2B 000002071 - FCC2B 000002071	KIRKWOOD, T	HNS	GILAT SATELLITE NETWORKS LTD BROADCAST OF NEW YORK MEETING	XIII.D
FCC2B 000002072 - FCC2B 000002147	KIRKWOOD, T	HNS	COMPANY PRESENTATION	XIII.D
FCC2B 000002148 - FCC2B 000002149	KIRKWOOD, T	HNS	MENTERGY COMPETITIVE ANALYSIS	XIII.D
FCC2B 000002150 - FCC2B 000002152	KIRKWOOD, T	HNS	VSAT-SHARE OF MARKET ANALYSIS	XV.A
FCC2B 000002153 - FCC2B 000002214	KIRKWOOD, T	HNS	HNS STRATEGY BRIEFING	XV.A
FCC2B 000002215 - FCC2B 000002219	KIRKWOOD, T	HNS	COMING DOWN TO EARTH	XV.A
FCC2B 000002220 - FCC2B 000002220	KIRKWOOD, T	HNS	GILAT SATELLITE NETWORKS LTD BROADCAST OF NEW YORK MEETING	XV.A
FCC2B 000002221 - FCC2B 000002296	KIRKWOOD, T	HNS	COMPANY PRESENTATION	XV.A
FCC2B 000002297 - FCC2B 000002298	KIRKWOOD, T	HNS	MENTERGY COMPETITIVE ANALYSIS	XV.A
FCC2B 000002299 - FCC2B 000002355	KIRKWOOD, T	HNS	SPACEWAY HNS ENTERPRISE DIVISION STRATEGY	XV.A
FCC2B 000002356 - FCC2B 000002412	KIRKWOOD, T	HNS	SPACEWAY HNS ENTERPRISE DIVISION STRATEGY	XV.B
FCC2B 000002413 - FCC2B 000002414	REGARD, E	HNS	SERVER ACCELERATION DEPLOYMENT-(REVERSE PROXY)	XV.A
FCC2B 000002415 - FCC2B 000002436	REGARD, E	HNS	DEALERSHIP INFRASTRUCTURE RFQ	XV.A
FCC2B 000002437 - FCC2B 000002442	REGARD, E	HNS	HNS DELIVERS ON ITS PROMISE	XV.A
FCC2C 000006487 - FCC2C 000006525	COOK, M	HNS	SPACEWAY	XV.A
FCC2C 000006526 - FCC2C 000006548	COOK, M	HNS	SPACEWAY	XV.A
FCC2C 000006549 - FCC2C 000006571	COOK, M	HNS	SPACEWAY GROUND SEGMENT-SPENDING SUMMARY	XV.A
FCC2C 000006572 - FCC2C 000006612	COOK, M	HNS	BROADBAND SERVICES NORTH AMERICA--BUSINESS CASE FINANCIAL ASSUMPTIONS 10/14/98	XV.A

Production Number	Document Source	Business Unit Source	Description	Request No.
FCC2C 000006613 - FCC2C 000006621	COOK, M	HNS	HUGHES NETWORK SYSTEMS-REVISED 5-YEAR PLAN	XV.A
FCC2C 000006622 - FCC2C 000006633	COOK, M	HNS	SPACEWAY 5 YEAR PLAN-2002-2006	XV.A
FCC2C 000006634 - FCC2C 000006638	COOK, M	HNS	AGENDA	XV.A
FCC2C 000006639 - FCC2C 000006795	COOK, M	HNS	FIVE-YEAR STRATEGIC-AND-FINANCIAL PLAN	XV.A
FCC2C 000006796 - FCC2C 000006844	COOK, M	HNS	HUGHES NETWORK SYSTEMS-NOVEMBER 8,2001	XV.A
FCC2C 000006845 - FCC2C 000006903	COOK, M	HNS	HUGHES NETWORK SYSTEMS	XV.A
FCC2C 000006904 - FCC2C 000007016	COOK, M	HNS	STRATEGIC PLAN PRESENTATION	XV.A
FCC2C 000007017 - FCC2C 000007088	COOK, M	HNS	HUGHES NETWORK SYSTEMS-2002 OPERATING BUDGET	XV.A
FCC2C 000007089 - FCC2C 000007107	COOK, M	HNS	SPACEWAY	XV.B
FCC2C 000007108 - FCC2C 000007162	COOK, M	HNS	SPACEWAY	XV.B
FCC2C 000007163 - FCC2C 000007203	COOK, M	HNS	BROADBAND SERVICES NORTH AMERICA-BUSINESS CASE FINANCIAL ASSUMPTIONS 10/14/98	XV.B
FCC2C 000007204 - FCC2C 000007251	COOK, M	HNS	SIMILARITIES AND DIFFERENCES BETWEEN THE-NORTH AMERICAN AND EUROPEAN BUSINESS PLANS	XV.B
FCC2C 000007252 - FCC2C 000007286	COOK, M	HNS	HUGHES BOARD MEETING-HUGHES NETWORK SYSTEMS-AGENDA [UNTTLED]	XV.B
FCC2C 000007287 - FCC2C 000007296	COOK, M	HNS	SPACEWAY	XV.B
FCC2C 000007297 - FCC2C 000007314	COOK, M	HNS	SPACEWAY	XV.B
FCC2C 000007315 - FCC2C 000007362	COOK, M	HNS	SPACEWAY	XV.B
FCC2C 000007363 - FCC2C 000007415	COOK, M	HNS	HUGHES TM-NETWORK SYSTEMS-BUSINESS CENTER REVIEW-SPACEWAY DOMESTIC	XV.B
FCC2C 000007416 - FCC2C 000007440	COOK, M	HNS	BUSINESS GROUP INPUT TEMPLATE-STRATEGIC PLAN 2001-2005	XV.B
FCC2C 000007441 - FCC2C 000007466	COOK, M	HNS	SPACEWAY 5 YEAR PLAN-2002-2006	XV.B
FCC2C 000007467 - FCC2C 000007551	COOK, M	HNS	AGENDA	XV.B
FCC2C 000007552 - FCC2C 000007591	COOK, M	HNS	FIVE-YEAR STRATEGIC-AND-FINANCIAL PLAN	XV.B
FCC2C 000007592 - FCC2C 000007748	COOK, M	HNS	HUGHES NETWORK SYSTEMS	XV.B
FCC2C 000007749 - FCC2C 000007807	COOK, M	HNS	STRATEGIC PLAN PRESENTATION	XV.B
FCC2C 000007808 - FCC2C 000007920	COOK, M	HNS	HUGHES NETWORK SYSTEMS-2002 OPERATING BUDGET	XV.B
FCC2C 000007921 - FCC2C 000007992	COOK, M	HNS	HUGHES NETWORK SYSTEMS-ADVANCE BRIEFING	XV.B
FCC2C 000007993 - FCC2C 000008015	GULLA, P	HNS	NORTH AMERICAN SALES AND MARKETING TEAM SUMMIT	XV.A
FCC2C 000008016 - FCC2C 000008022	GULLA, P	HNS	SELF-GENERATED SALES: ECONOMIC MODEL	XV.A
FCC2C 000008023 - FCC2C 000008029	GULLA, P	HNS	ACTION ITEMS, ETC	XV.A
FCC2C 000008030 - FCC2C 000008031	GULLA, P	HNS	HUGHES NETWORK SYSTEMS-ADVANCE BRIEFING	XV.A
FCC2C 000008032 - FCC2C 000008054	GULLA, P	HNS	HNS BRIEFING QUESTIONS DOCUMENT -DRAFT	XV.A
FCC2C 000008055 - FCC2C 000008060	GULLA, P	HNS	[UNTTLED]	XV.A
FCC2C 000008061 - FCC2C 000008066	GULLA, P	HNS	[UNTTLED]	XV.A
FCC2C 000008067 - FCC2C 000008067	GULLA, P	HNS	[UNTTLED]	XV.A

Production Number	Document Source	Business Unit Source	Description	Request No.
FCC2C 000008068 - FCC2C 000008084	GULLA, P	HNS	CREATING A COMPELLING BRAND VOICE FOR~HUGHES NETWORK SYSTEMS	XV.A
FCC2C 000008085 - FCC2C 000008163	GULLA, P	HNS	HNS MARKET SURVEY RESULTS~DISCUSSION DOCUMENT	XV.A
FCC2C 000008164 - FCC2C 000008230	GULLA, P	HNS	HUGHES NETWORK SYSTEMS MANAGEMENT MEETING~2001 Q4 AND 2002 MARKETING COMMUNICATIONS DISCUSSION	XV.A
FCC2C 000008231 - FCC2C 000008251	KIRKWOOD, T	HNS	GILAT TO HNS COMPARISON	XIII.D
FCC2C 000008252 - FCC2C 000008255	KIRKWOOD, T	HNS	DRAFT~PES 5000 VS. SKYSTAR ADVANTAGE	XIII.D
FCC2C 000008256 - FCC2C 000008258	KIRKWOOD, T	HNS	DRAFT~PES 5000 VS. SKYSTAR ADVANTAGE	XIII.D
FCC2C 000008259 - FCC2C 000008272	KIRKWOOD, T	HNS	PERSONAL EARTH STATION VS. SKYSTAR ADVANTAGE TECHNICAL COMPARISON OCTOBER 1999	XIII.D
FCC2C 000008273 - FCC2C 000008278	KIRKWOOD, T	HNS	COMMENTS ON GILAT~SKYBLASTER VS. DIRECTWAY MULTIMEDIA VSAT	XIII.D
FCC2C 000008279 - FCC2C 000008348	KIRKWOOD, T	HNS	EXECUTIVE PREP SESSION	XIII.D
FCC2C 000008349 - FCC2C 000008398	KIRKWOOD, T	HNS	WITHER HUGHES IN THE AGE OF STUPID NETWORK	XIII.D
FCC2C 000008399 - FCC2C 000008410	KIRKWOOD, T	HNS	SET~TOP BOX STRATEGIC PLAN	XIII.D
FCC2C 000008411 - FCC2C 000008424	KIRKWOOD, T	HNS	DIRECPC STRATEGIC PLAN	XIII.D
FCC2C 000008425 - FCC2C 000008444	KIRKWOOD, T	HNS	SPACEWAY TM STRATEGIC PLAN	XIII.D
FCC2C 000008445 - FCC2C 000008456	KIRKWOOD, T	HNS	BROADBAND CARRIER NETWORKS STRATEGIC PLAN	XIII.D
FCC2C 000008457 - FCC2C 000008477	KIRKWOOD, T	HNS	GILAT TO HNS COMPARISON	XV.A
FCC2C 000008478 - FCC2C 000008491	KIRKWOOD, T	HNS	PERSONAL EARTH STATION VS. SKYSTAR ADVANTAGE TECHNICAL COMPARISON OCTOBER 1999	XV.A
FCC2C 000008492 - FCC2C 000008497	KIRKWOOD, T	HNS	COMMENTS ON GILAT~SKYBLASTER VS. DIRECTWAY MULTIMEDIA VSAT	XV.A
FCC2C 000008498 - FCC2C 000008512	KIRKWOOD, T	HNS	DRAFT MICROSOFT WORD STRATEGIC PLAN DRAFT 2 DOC	XV.A
FCC2C 000008513 - FCC2C 000008516	KIRKWOOD, T	HNS	GILAT	XV.A
FCC2C 000008517 - FCC2C 000008518	KIRKWOOD, T	HNS	MIGRATION	XV.A
FCC2C 000008519 - FCC2C 000008520	KIRKWOOD, T	HNS	BROADBAND SERVICES~LARGE COMPANY PROFILE~HNS EXISTING CUSTOMERS	XV.A
FCC2C 000008521 - FCC2C 000008532	KIRKWOOD, T	HNS	SET~TOP BOX STRATEGIC PLAN	XV.A
FCC2C 000008533 - FCC2C 000008546	KIRKWOOD, T	HNS	DIRECPC STRATEGIC PLAN	XV.A
FCC2C 000008547 - FCC2C 000008566	KIRKWOOD, T	HNS	SPACEWAY TM STRATEGIC PLAN	XV.A
FCC2C 000008567 - FCC2C 000008578	KIRKWOOD, T	HNS	BROADBAND CARRIER NETWORKS STRATEGIC PLAN	XV.A
FCC2C 000008579 - FCC2C 000008598	REGARD, E	HNS	EXECUTIVE SUMMARY FOR~ALLIED~DOMECQ~INTEGRATED SOLUTIONS FOR QSRS	XV.A
FCC2C 000008599 - FCC2C 000008664	REGARD, E	HNS	AUTOZONE TECHNOLOGY~ROUNDTABLE 1999~FOLLOW~UP BRIEFING	XV.A
FCC2C 000008665 - FCC2C 000008678	REGARD, E	HNS	HUGHES NETWORK SYSTEM~STRATEGIC PLAN	XV.A

Production Number	Document Source	Business Unit Source	Description	Request No.
FCC2C 000008679 - FCC2C 000008692	REGARD, E	HNS	ENTERPRISE-STRATEGIC PLAN	XV.A
FCC2C 000008693 - FCC2C 000008704	REGARD, E	HNS	SET-TOP BOX-STRATEGIC PLAN	XV.A
FCC2C 000008705 - FCC2C 000008718	REGARD, E	HNS	DIRECPC R-STRATEGIC PLAN	XV.A
FCC2C 000008719 - FCC2C 000008738	REGARD, E	HNS	SPACEWAY TM-STRATEGIC PLAN	XV.A
FCC2C 000008739 - FCC2C 000008748	REGARD, E	HNS	BROADBAND SERVICES OVERVIEW-STRATEGIC PLAN	XV.A
FCC2C 000008749 - FCC2C 000008760	REGARD, E	HNS	BROADBAND CARRIER NETWORKS-STRATEGIC PLAN	XV.A
FCC2C 000008761 - FCC2C 000008763	REGARD, E	HNS	10/30/01 DIRECWAY SALES AND MARKETING ACTION ITEMS~TUESDAY, 10 ET/1 PT (888) 900-1820 NUMBER 104161	XV.A
FCC2C 000008764 - FCC2C 000008766	REGARD, E	HNS	10/30/01 DIRECWAY SALES AND MARKETING ACTION ITEMS~TUESDAY, 11/15 AT 11 ET/8 AM PT (888) 900-1820 NUMBER 104161	XV.A
FCC2C 000008767 - FCC2C 000008769	REGARD, E	HNS	10/30/01 DIRECWAY SALES AND MARKETING ACTION ITEMS~TUESDAY, 10 ET/1PT (888) 900-1820 NUMBER 104161	XV.A
FCC2C 000008770 - FCC2C 000008773	REGARD, E	HNS	10/30/01 DIRECWAY SALES AND MARKETING ACTION ITEMS~TUESDAY, 10 ET/1PT (888) 900-1820 NUMBER 104161	XV.A
FCC2C 000008774 - FCC2C 000008776	REGARD, E	HNS	10/02/01 CONFERENCE CALL ACTION ITEMS	XV.A
FCC2C 000008777 - FCC2C 000008780	REGARD, E	HNS	9/24/01 CONFERENCE CALL ACTION ITEMS	XV.A
FCC2C 000008781 - FCC2C 000008783	REGARD, E	HNS	10/02/01 CONFERENCE CALL ACTION ITEMS	XV.A
FCC2C 000008784 - FCC2C 000008786	REGARD, E	HNS	7/31/01 CONFERENCE CALL ACTION ITEMS	XV.A
FCC2C 000008787 - FCC2C 000008787	REGARD, E	HNS	HNS DMX/AEI JOINT MUSIC MARKETING PLAN	XV.A
FCC2C 000008788 - FCC2C 000008957	REGARD, E	HNS	DIRECWAY MUSIC SERVICES~TRAINING	XV.A
FCC2C 000008958 - FCC2C 000008962	REGARD, E	HNS	RESTAURANT PHASE 1.5	XV.A
FCC2C 000008963 - FCC2C 000008973	REGARD, E	HNS	EXECUTIVE OVERVIEW	XV.A
FCC2C 000008974 - FCC2C 000009031	REGARD, E	HNS	BACCHUS~BUSINESS PLAN~DRAFT	XV.A
FCC2C 000009032 - FCC2C 000009035	REGARD, E	HNS	HNS/HP~BACCHUS AGREEMENT	XV.A
FCC2C 000009036 - FCC2C 000009036	REGARD, E	HNS	BACCHUS CUSTOMER PROFILE: FORD	XV.A
FCC2C 000009037 - FCC2C 000009037	REGARD, E	HNS	SATELLITE CACHING PRIMER	XV.A
FCC2C 000009038 - FCC2C 000009086	REGARD, E	HNS	GO-TO-MARKET STRATEGY FOR~TWO-WAY DIRECPC	XV.A
FCC2C 000009087 - FCC2C 000009605	REGARD, E	HNS	[UNTITLED]	XV.A
FCC2C 000009606 - FCC2C 000009701	REGARD, E	HNS	HUGHES NETWORK SYSTEMS ~ACHIEVING CUSTOMER SERVICE EXCELLENCE~JULY 13, 1999	XV.A
FCC2C 000009702 - FCC2C 000009706	REGARD, E	HNS	HNS - STRATEGIC MARKETING~NEW PRODUCTS, NEW SERVICES, NEW MARKETS~12-8-99	XV.A
FCC2C 000009707 - FCC2C 000009721	REGARD, E	HNS	BUILDING A FOUNDATION FOR SUCCESS	XV.A
FCC2C 000009722 - FCC2C 000009723	REGARD, E	HNS	CONFIDENTIAL~LETTER OF INTENT	XV.A

Production Number	Document Source	Business Unit Source	Description	Request No.
FCC2C 000009724 - FCC2C 000009764	REGARD, E	HNS	HUGHES NETWORK SYSTEMS~AND~STAMPEDE TECHNOLOGIES~BUSINESS PLANNING SESSION	XV.A
FCC2C 000009765 - FCC2C 000009794	REGARD, E	HNS	THE VSAT MARKET IS EVOLVING AND PROVIDING MORE OPPORTUNITY	XV.A
FCC2C 000009795 - FCC2C 000009843	REGARD, E	HNS	MOBILE SATELLITE BUSINESS UNIT~5- YEAR BUSINESS PLAN	XV.A
FCC2C 000009844 - FCC2C 000009854	REGARD, E	HNS	ENGINEERING/ALLIANCE PLAN	XV.A
FCC2C 000009855 - FCC2C 000009884	REGARD, E	HNS	DRAFT~BACCHUS	XV.A
FCC2C 000009885 - FCC2C 000009894	REGARD, E	HNS	U.S.~THREE TIERED~PARTNERS PROGRAM	XV.A
FCC2C 000009895 - FCC2C 000009904	REGARD, E	HNS	CRISIS: WE'RE MISSING THE BOAT	XV.A
FCC2C 000009905 - FCC2C 000009913	REGARD, E	HNS	AEI MUSIC, INC.~STRATEGIC REVIEW	XV.A
FCC2C 000009914 - FCC2C 000009925	REGARD, E	HNS	AEI MUSIC, INC.~STRATEGIC REVIEW	XV.A
FCC2C 000009926 - FCC2C 000009926	REGARD, E	HNS	AEI/HNS DIRECTWAY MUSIC MILESTONES	XV.A
FCC2C 000009927 - FCC2C 000009934	REGARD, E	HNS	BACCHUS~IT'S NOT ABOUT BANDWIDTH, IT'S ABOUT PERFORMANCE'	XV.A
FCC2C 000009935 - FCC2C 000009942	REGARD, E	HNS	BACCHUS~CACHING AND CONTENT DELIVERY SERVICE	XV.A
FCC2C 000009943 - FCC2C 000009952	REGARD, E	HNS	BACCHUS~OUTLINE	XV.A
FCC2C 000009953 - FCC2C 000009972	REGARD, E	HNS	BACCHUS	XV.A
FCC2C 000009973 - FCC2C 000009982	REGARD, E	HNS	BACCHUS~IT'S NOT ABOUT BANDWIDTH, IT'S ABOUT PERFORMANCE'	XV.A
FCC2C 000009983 - FCC2C 000010016	REGARD, E	HNS	BACCHUS~CONTENT DELIVERY SERVICE~BUSINESS PLAN	XV.A
FCC2C 000010017 - FCC2C 000010031	REGARD, E	HNS	BACCHUS	XV.A
FCC2C 000010032 - FCC2C 000010040	REGARD, E	HNS	ENTERPRISE DIVISION~BACCHUS	XV.A
FCC2C 000010041 - FCC2C 000010042	REGARD, E	HNS	BACCHUS~MARKET OPPORTUNITY	XV.A
FCC2C 000010043 - FCC2C 000010084	REGARD, E	HNS	BACCHUS~BUSINESS PLAN	XV.A
FCC2C 000010085 - FCC2C 000010116	REGARD, E	HNS	BACCHUS~BUSINESS PLAN	XV.A
FCC2C 000010117 - FCC2C 000010145	REGARD, E	HNS	BACCHUS~BUSINESS PLAN	XV.A
FCC2C 000010146 - FCC2C 000010170	REGARD, E	HNS	BACCHUS~BUSINESS PLAN	XV.A
FCC2C 000010171 - FCC2C 000010173	REGARD, E	HNS	LETTER OF INTENT~BIZFINITY~HUGHES NETWORK SYSTEMS RELATIONSHIP	XV.A
FCC2C 000010174 - FCC2C 000010176	REGARD, E	HNS	[UNTTLED]	XV.A
FCC2C 000010177 - FCC2C 000010231	REGARD, E	HNS	ENTERPRISE DIVISION	XV.A
FCC2C 000010232 - FCC2C 000010246	REGARD, E	HNS	ALIGNMENT~INTERNAL WORKING PAPER~2000 STRATEGIC TEAM	XV.A
FCC2C 000010247 - FCC2C 000010286	REGARD, E	HNS	CIBER~PARTNERS IN SUCCESS	XV.A
FCC2C 000010287 - FCC2C 000010302	REGARD, E	HNS	SUMMARY	XV.A
FCC2C 000010303 - FCC2C 000010308	REGARD, E	HNS	STORE ACCESS NETWORKS~TECHNOLOGY OVERVIEW~DSL\56K FRAME\FRACTIONAL TH~SATELLITE	XV.A
FCC2C 000010309 - FCC2C 000010315	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF JULY 10, 2000	XV.A
FCC2C 000010316 - FCC2C 000010319	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT: HOLLY~7/14	XV.A
FCC2C 000010320 - FCC2C 000010328	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF JULY 24, 2000	XV.A

Production Number	Document Source	Business Unit Source	Description	Request No.
FCC2C 000010329 - FCC2C 000010337	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF JULY 24, 2000	XV.A
FCC2C 000010338 - FCC2C 000010343	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF JULY 31, 2000	XV.A
FCC2C 000010344 - FCC2C 000010348	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF AUGUST 14, 2000	XV.A
FCC2C 000010349 - FCC2C 000010350	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT	XV.A
FCC2C 000010351 - FCC2C 000010355	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF AUGUST 21, 2000	XV.A
FCC2C 000010356 - FCC2C 000010358	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF OCTOBER 9, 2000	XV.A
FCC2C 000010359 - FCC2C 000010361	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF OCTOBER 23, 2000	XV.A
FCC2C 000010362 - FCC2C 000010364	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF OCTOBER 23, 2000	XV.A
FCC2C 000010365 - FCC2C 000010367	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF NOVEMBER 9, 2000	XV.A
FCC2C 000010368 - FCC2C 000010371	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT~WEEK OF OCTOBER 2, 2000	XV.A
FCC2C 000010372 - FCC2C 000010372	REGARD, E	HNS	STRATEGIC MARKETING WEEKLY REPORT 10/13/2000	XV.A
FCC2C 000010373 - FCC2C 000010421	REGARD, E	HNS	HUGHES NETWORK SYSTEMS~WEB STRATEGY~ISSUES AND RECOMMENDATIONS	XV.A
FCC2C 000010422 - FCC2C 000010429	REGARD, E	HNS	HUG 99-PARK CITY~STRATEGIC MARKETING	XV.A
FCC2C 000010430 - FCC2C 000010438	REGARD, E	HNS	HUG 99-PARK CITY~STRATEGIC MARKETING~NEW PRODUCTS, NEW SERVICES, NEW MARKETS	XV.A
FCC2C 000010439 - FCC2C 000010472	REGARD, E	HNS	HOMESERVER~LANDSCAPE AND OPPORTUNITIES	XV.A
FCC2C 000010473 - FCC2C 000010503	REGARD, E	HNS	PROPOSAL TO DEVELOP~DIRECWAY PORTAL AND SERVICE SITE	XV.A
FCC2C 000010504 - FCC2C 000010517	REGARD, E	HNS	HNS CORPORATE OVERVIEW	XV.A
FCC2C 000010518 - FCC2C 000010526	REGARD, E	HNS	CONFIDENTIAL~FRAMEWORKS FOR IDENTIFYING B2B~OPPORTUNITIES	XV.A
FCC2C 000010527 - FCC2C 000010563	REGARD, E	HNS	CONFIDENTIAL~THE BROADBAND ACCESS~REVOLUTION	XV.A
FCC2C 000010564 - FCC2C 000010640	REGARD, E	HNS	HNS PORTAL STRATEGY~SEPTEMBER 14,2000	XV.A
FCC2C 000010641 - FCC2C 000010656	REGARD, E	HNS	PRELIMINARY ASSESSMENT OF VALUE-ADDED SERVICES	XV.A
FCC2C 000010657 - FCC2C 000010697	REGARD, E	HNS	HUGHES NETWORK SYSTEMS~PROFESSIONAL SERVICES TASK FORCE~MID-PROJECT WORKSHOP: PART ONE~GARTNER CONSULTING	XV.A
FCC2C 000010698 - FCC2C 000010774	REGARD, E	HNS	SIGNIFICANT SERVICE PROVIDERS	XV.A
FCC2C 000010775 - FCC2C 000010831	REGARD, E	HNS	HUGHES NETWORK SYSTEMS~PROFESSIONAL SERVICES TASKFORCE~MID-PROJECT WORKSHOP: PART III	XV.A
FCC2C 000010832 - FCC2C 000010869	REGARD, E	HNS	HUGHES NETWORK SYSTEMS~PROFESSIONAL SERVICES TASKFORCE~MID-PROJECT WORKSHOP: PART IV	XV.A
FCC2C 000010870 - FCC2C 000010911	REGARD, E	HNS	HNS~PROFESSIONAL SERVICES~BUSINESS PLAN	XV.A
FCC2C 000010912 - FCC2C 000010934	REGARD, E	HNS	ENTERPRISE NETWORKS	XV.A
FCC2C 000010935 - FCC2C 000010955	REGARD, E	HNS	ENTERPRISE DIVISION STRATEGY ~FOR~SPACEWAY SERVICES	XV.A
FCC2C 000010956 - FCC2C 000010985	REGARD, E	HNS	HUG~DIRECWAY SERVICES	XV.A



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FCC2C 000010986 - FCC2C 000011006	REGARD, E	HNS	CAPABILITIES OVERVIEW	XV.A

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T. Kirkwood	FCC2A 000001097-000001181
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