THE **BUSINESS** DIFFERENCE

Fine Tuning: Advancing the RFID Industry

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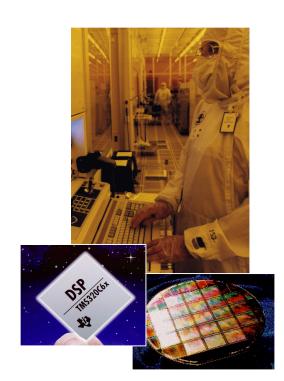
Director, UHF Retail Supply Chain Texas Instruments

FCC RFID Workshop October 7, 2004



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Texas Instruments Incorporated



- Global provider of innovative DSP and Analog technologies to meet customers' real world signal processing requirements
- \$9.83 Billion (2003 Revenues) with manufacturing, design and sales operations in 25 countries
- Leader in Wireless and Broadband:
 - # 1 Supplier of DSPs growing faster than market
 (1 GHz world's fastest)
 - # 1 or # 2 position in all broadband markets
 - > 2.9B cell phone components shipped
 - 10's of millions of wireless application processors shipped



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TI & RFID – 15 Years Service

- TI-RFid established as a business 15 yrs. ago
- # 1 Global Supplier of RFID Transponders¹
 - 400 million transponders in the field
 - The technology behind ...
 - ISO standard smart labels Tag-it[™]
 - American Express ExpressPay™
 - Exxon Mobil Speedpass™ -- 7 million users
 - Majority of car anti-theft systems world wide
- Active in global standards bodies, ISO, IEC, EPCglobal
- Hundreds of applications across dozens of industries
- Broadest product line of tags and readers
- Recognized market leader
 - Frost & Sullivan Market Eng. Awards (2003, 2000)
 - Frontline Solutions Top 10 Supply Chain Co. (2002)

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Industry Challenges/FCC Role

- Rules to define RFID systems faster and broader in scale
 - RFID is a multi-million \$ industry poised to be multi-million \$ market
 - Growing economic impact on par with FCC's role in broadcast and wireless
- Rules for UHF RFID solutions to support supply chain applications.
 - Forward link modulation vs. reflected
 - CW power levels to improve sensor applications
 - Special connectors antennas
- Rules at 13MHz; use for anti-counterfeiting and tracking (e.g. Pharma)
 - Higher power levels for greater range
 - Leverage anti-collision capability for dense tag populations
- Support rule making in China and Korea to avoid incompatibility



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Summary

- RFID marching toward billions of tags deployed globally
- May necessitate RFID specific rules
- Demands fast, yet careful study
- Requires international regulatory cooperation
- End Result: benefits for entire value chain



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Thank You!

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